



Statewide Contract Information Sheet

Statewide Contract Number	99999-SPD-SPD0000048	NIGP Code	84056
Name of Contract	Certified Audio Visual Products and Select Services		
Effective Date	May 21, 2012	Expiration Date	May 20, 2013
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Supplier Information Sheets

Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0009
PeopleSoft Supplier Number	0000136296
Supplier Name & Address	
Audio Visual Innovations, Inc. 1950 Evergreen Blvd. Suite 200 Duluth, GA 30096	
Contract Administrator	
Rick Landry, General Manager Same address as above Office: (678) 543-2201 Toll Free: (800) 282-6733	
Contact Details	
Ordering Information	Rick Landry StateOfGeorgia@avispl.com
Remitting Information	Audio Visual Innovations P.O. Box 62251 Baltimore, MD 21264-2251 Telephone: 888-884-7168
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD00043-0003
PeopleSoft Supplier Number	0000349675
Supplier Name & Address	BT Conferencing Video Inc.
BT Conferencing Video HQ: 11400 Westmoor Circle, Suite 225, Westminster, CO 80021. Local GA contacts are Carolyn.martin@bt.com (ph 770-972-0556) and Rhonda.Wingate@bt.com (ph 770-777-2065)	
Contract Administrator	
Linda.Vissar@bt.com (reporting) 303-544-7674, and Mimi.Echenique@bt.com, (legal) 917-826-9249	
Contact Details	
Ordering Information	Carolyn.martin@bt.com (ph 770-972-0556) or fax to 770-234-5366. BTC Video, 1644 Petticoat Lane, Lilburn, GA 30047-4423
Remitting Information	BT Conferencing Video Inc Dept CH 19399 Palatine, IL 60055-9399 303-448-7853
Delivery Days	Orders will be shipped within 2 days to 2 weeks after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Holding page for Additional Supplier



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0012
PeopleSoft Supplier Number	0000018332
Supplier Name & Address	
Dusoul Co. Inc. d/b/a Technical Services Audio Visual (TSAV) 775 Barber Street Athens, GA. 30601	
Contract Administrator	
Martin Kohnen Vice President 706.613.8759 ext.235 706.613.5020 (f) martinkohnen@tsav.com	
Contact Details	
Ordering Information	All inquiries can be directed to Martin Kohnen. Quote requests can also be emailed to sales@tsav.com , or you can call 706.613.8759 and ask for anyone in the sales team.
Remitting Information	Remit to: TSAV 775 Barber Street Athens, GA. 30601
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0011
PeopleSoft Supplier Number	0000018811
Supplier Name & Address	
Howard Technology Solutions P O Box 1590 Laurel, MS 39441	
Contract Administrator	
Melissa Reeves (Contract Manager) Phone: 601-399-5680 Fax: 601-399-5077 Email: mreeves@howardcomputers.com	
Contact Details	
Ordering Information	Melissa Reeves – 601-399-5680 PO's excepted, fax, email, or mail
Remitting Information	Howard Industries Inc. P O Box 11407 Birmingham, AL 35246
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0005
PeopleSoft Supplier Number	0000233320
Supplier Name & Address	
Inter Technologies Corp. 711 Miller Street Extension Statesboro GA, 30458	
Contract Administrator	
Aaron Bachinger Phone: (910)471-0748 Fax: (775) 640-6448 Email: aaron@intertech.tv	
Contact Details	
Ordering Information	Aaron Bachinger Phone: (910)471-0748 Fax: (775) 640-6448 Email: aaron@intertech.tv
Remitting Information	Inter Technologies Corporation PO Box 1832 South Bend, IN 46634
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0013
PeopleSoft Supplier Number	0000018196
Supplier Name & Address	
Logical Choice Technologies, Inc. 1045 Progress Circle Lawrenceville, GA 30043 PH#: 770-564-1044 FX#: 770-564-0244	
Contract Administrator	
Jason M Burg, Esq. Director of Legal Services Logical Choice Technologies, Inc. jason.burg@logicalchoice.com	
Contact Details	
Ordering Information	Michelle Hunt Director of Inside Sales Logical Choice Technologies, Inc. michelle.hunt@logicalchoice.com
Remitting Information	Logical Choice Technologies 1045 Progress Circle Lawrenceville, GA 30043
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0002
PeopleSoft Supplier Number	0000396121
Supplier Name & Address:	
ONEPATH SYSTEMS, LLC 2053 FRANKLIN WAY MARIETTA, GA 30067	
Contract Administrator	
DEBORAH CECIL	
Contact Details	
Ordering Information	DEBORAH CECIL dcecil@onepathsystems.com stateavorders@onepathsystems.com OFFICE # 678-355-0555 TOLL FREE #877-663-7971 FAX# 678-355-0025
Remitting Information	ONEPATH SYSTEMS, LLC 2053 FRANKLIN WAY MARIETTA, GA 30067
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0004
PeopleSoft Supplier Number	0000246769
Supplier Name & Address	
PC Mall Gov, Inc. 5080 Old Ellis Pt Roswell, GA 30076 770-752-0900	
Contract Administrator	
Sarita Binsted Contracts Administrator 14120 Newbrook Drive, Suite 100 Chantilly, VA 20151 703-594-8161	
Contact Details	
Ordering Information	Chris Dale 800-625-5468 xt 82433 PO's may be faxed to 310-630-3215 or mailed PcMall Gov. Suite 503 Attn: Chris Dale, 2 Trap Falls Rd. Shelton, CT 06484
Remitting Information	File 55327 Los Angeles, CA 90074-5327
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0001
PeopleSoft Supplier Number	0000480813
Supplier Name & Address	
Presidio Networked Solutions Two Sun Court Norcross, GA 30092	
Contract Administrator	
Bonita Allen ballen@presidio.com 678-291-1841	
Contact Details	
Ordering Information	Matt Leszynski mleszynski@presidio.com 404-358-2501
Remitting Information	Presidio Networked Solutions PO Box 822169 Philadelphia, PA 19182-2169
Delivery Days	Orders will be shipped within 10-15 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government and K-12 (including Higher Ed)
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0015
PeopleSoft Supplier Number	0000013755
Supplier Name & Address	
Southern Computer Warehouse 1395 South Marietta Pkwy Bld 300, Ste 106 Marietta, GA 30067	
Contract Administrator	
Wrenetta Williams VP of Sales Wrenetta.williams@scw.com	
Contact Details	
Ordering Information	Lauren Keene gacontract@scw.com 770-579-8927 ext 313 Tollfree at 877-468-6729 ext 313
Remitting Information	PO Box 102923 Atlanta, GA 30368-2923
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0010
PeopleSoft Supplier Number	0000082185
Supplier Name & Address	
Summit Systems, Inc. 1880 Enterprise Drive Buford, GA 30518	
Contract Administrator	
Tim Gorisek Sr. Vice President timg@sumsys.com (678) 730-2631	
Contact Details	
Ordering Information	Summit Systems, Inc. 1880 Enterprise Drive Buford GA 30518 orders@sumsys.com FAX (678) 482-8060 Phone (678) 730-2638
Remitting Information	Summit Systems, Inc. 1880 Enterprise Drive Buford, GA 30518
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0016
PeopleSoft Supplier Number	0000011490
Supplier Name & Address	
Technical Innovation LLC 2975 Northwoods Parkway Norcross, GA 30071	
Contract Administrator	
Merrie West-Davis, 770-441-5165, mwest@technical-innovation.com	
Contact Details	
Ordering Information	Merrie West-Davis, 770-441-5165, mwest@technical-innovation.com Mark McAleer, 770-441-5164, mmcaleer@technical-innovation.com
Remitting Information	Technical Innovation LLC 2975 Northwoods Parkway Norcross, GA 30071
Delivery Days	Delivery will confirmed on each quote
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0006
PeopleSoft Supplier Number	0000222215
Supplier Name & Address	
Technology Integration Group, 6649 Peachtree Industrial Blvd. Norcross, GA 30092	
Contract Administrator	
Bob Kopesky -678-287-2241 Bob.kopesky@tig.com	
Contact Details	
Ordering Information	Bob Kopesky 678-287-2241 Bob.Kopesky@tig.com
Remitting Information	7810 Trade Street, San Diego, CA 92121
Delivery Days	Orders will be shipped within 30 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0014
PeopleSoft Supplier Number	0000015894
Supplier Name & Address	
Troxell Communications 3651 Peachtree Pkwy Suite E337 Suwanee, GA 30024	
Contract Administrator	
Paul Champion 4830 S 38 th St Phoenix, AZ 85040 Paul.champion@trox.com 800.578.8858 Ext. 1203	
Contact Details	
Ordering Information	Dan Martinez 3651 Peachtree Pkwy Suite E337 Suwanee, Ga 30024 Dan.martinez@trox.com 800.578.8858 Ext. 6201
Remitting Information	Troxell Communications 4830 S 38 th St Phoenix, AZ 85040
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0007
PeopleSoft Supplier Number	0000013932
Supplier Name & Address:	
Unified AV Systems (fka:Multi Media Services)	
Unified AV Systems (fka:Multi Media Services) 120 Interstate North Parkway, East Bldg. 300; Suite 314 Atlanta, GA 30339 www.unifiedav.com	
Contract Administrator	
Mark Fennell - CFO Unified AV Systems (fka: Multi Media Services) 770-955-7368 mfennell@unifiedav.com 120 Interstate North Parkway, East Bldg. 300; Suite 314 Atlanta, GA 30339	
Contact Details	
Ordering Information	Nicole Williamson Tele: 770-422-3748 nwilliamson@unifiedav.com
Remitting Information	Unified AV Systems (fka: Multi Media Services) 161 Austin Avenue Marietta, GA 30060 770-422-7368
Delivery Days	Orders will be shipped within 10 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.



Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0008
PeopleSoft Supplier Number	0000195713
Supplier Name & Address	
<Visual Systems Group, Inc (VSGi) 7900 West Park Drive, Suite T-610, McLean, VA 22102 .>	
Contract Administrator	
<Michael Glazer, Contracts Manager, mglazer@vsgi.com , 571-297-3471, fax 703-848-8211>	
Contact Details	
Ordering Information	<Jason Townsend, jtownsend@vsgi.com , fax 404-920-3395, phone – 770-777-6704. POs will be received by the State Account Manager (Jason Townsend) once PO is accepted i.e. everything matches quote etc then it is processed to the VSGi order management team where a dedicated Project Manager is assigned and ordering and scheduling begins. Confirmation of PO receipt as well as order processing confirmations are sent out via the PM and the AE is copied.>
Remitting Information	<Visual Systems Group, Inc. 015394 Collections Center Drive, Chicago, IL 60693>
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government



Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.
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Contract Information	
Statewide Contract Number	99999-SPD-SPD0000048-0017
PeopleSoft Supplier Number	0000011463
Supplier Name & Address	
Xerox Audio Visual Solutions 3170 Reys Miller Rd Suite 190 Norcross, GA 30071	
Contract Administrator	
Shannon Taber 770-449-4088 X1088 staber@xeroxaudiovisual.com Earl Small 770-449-4088 X 10117 small@xeroxaudiovisual.com	
Contact Details	
Ordering Information	Shannon Taber 770-449-4088 x 10188 staber@xeroxaudiovisual.com
Remitting Information	Xerox Audio Visual Solutions P.O. Box 2568 Norcross, GA 30091
Delivery Days	Orders will be shipped within 2 days after receipt of Purchase Order
Discounts	
Payment Terms	Net 30 Days
Bid Offer includes	State and Local Government
Acceptable payment method	Supplier will accept Purchase Orders and the Purchasing Card under this contract as permitted by current policies governing the Purchasing Card program.

**General Information:**

This Contract provides an easy to use vehicle to secure higher end Audio Visual Products and Select Services (such as installation, programming, etc.). On an interim basis it can be used to procure projects until the upcoming RFP for Project Based RFP Products and Services goes to NOIA status. The core brands for this contract are Mandatory: AMX, Accordent, BiAmp, BSS Sound Web, Crestron, Extron, LifeSize, Polycom, Polyvision, Promethian, Smart and Tanberg. In general, any service attached to an AV box sale or Project will render the sale on this contract. It is best practice to seek multiple quotes from multiple suppliers. Project work is considered Convenience Only. With the launch of this Contract, all Ad Hoc capability for the Computer Peripherals and General Audio Visual Boxed Product Contract for the above core list terminates. In Team Georgia Marketplace, all quotes are ordered as NON-CATALOG ITEMS using the quote number.

Changes/Renewals/Extensions



Ordering Instructions

1 Ordering Instructions

1.1 Introduction

1.1.1 There are no online catalogs for this contract. All equipment and services are priced on a custom quote basis and are procured as "NON-CONTRACT ITEMS". The process by which you secure a quote, begins with an email or phone call to the suppliers from which you seek quotes. Because the range of equipment and services can extend from a simple installation of a projector to a more complex set of installations as a project, the time invested in the quote can vary dramatically. For a simple service, the quote may be generated quickly, for a complex set of services and equipment, you may need to supply detailed information concerning what you seek and allow for a walk through or inspection. Discounts on this contract range from 2% to 65%. Competition is best practice, so you should always solicit quotes from at least three suppliers. Upon completion of the job, a rating of overall quality of the work, equipment, and service is required. The survey is one question with a 1-5 rating. Project based equipment and services are available until the RFP for Audio Visual Project Based Equipment and Services goes to Notice of Intent to Award Status.

1.2 To solicit a quote, send an email to suppliers you select with an equipment list and a services requested. If you are seeking a Project, please include a Scope of Work Statement. The suppliers will respond with any necessary request for additional information or a walk-through.

1.2.1 With equipment and services, the more information you provide, the more accurate pricing and quotes become. When seeking a firm fixed price for equipment and services, please state "REQUEST FOR FIRM FIXED PRICE." Otherwise, you may receive pricing for hourly rates plus equipment.

1.2.2 Always contact at least three potential suppliers. Review the quotes and select the best value. Do not award all of your AV work to only one supplier. If you want to set up an exclusive relationship, select several and invite proposals and insist on deeper discounts. The Contract Manager will be glad to work with you.



1.2.3 Once all the quotes are in, check them out and look for errors. Next, determine the best value. Issue a Purchase Order using the Contract Number for the chosen supplier (See Contact Information) and reference the quote number.

2.0 At or about the time the services are ready for sign-off, your supplier will provide you with a survey (see last page of this file). The survey has one question to rate the quality of service. Please have your purchase order number to complete the form. You should spend no more than five minutes on the survey. Email the completed form to Bernard.joy@doas.ga.gov. It is mandatory that the form be completed. The results of the surveys will be posted as information in the Team Georgia Marketplace in the AV Market.



DOAS Contact Information

Name: Bernard Joy

eMail: Bernard.joy@doas.ga.gov

Phone: 404-463-5556

Fax: 404-657-8444

Note: For product and ordering information see Supplier Information Sheet